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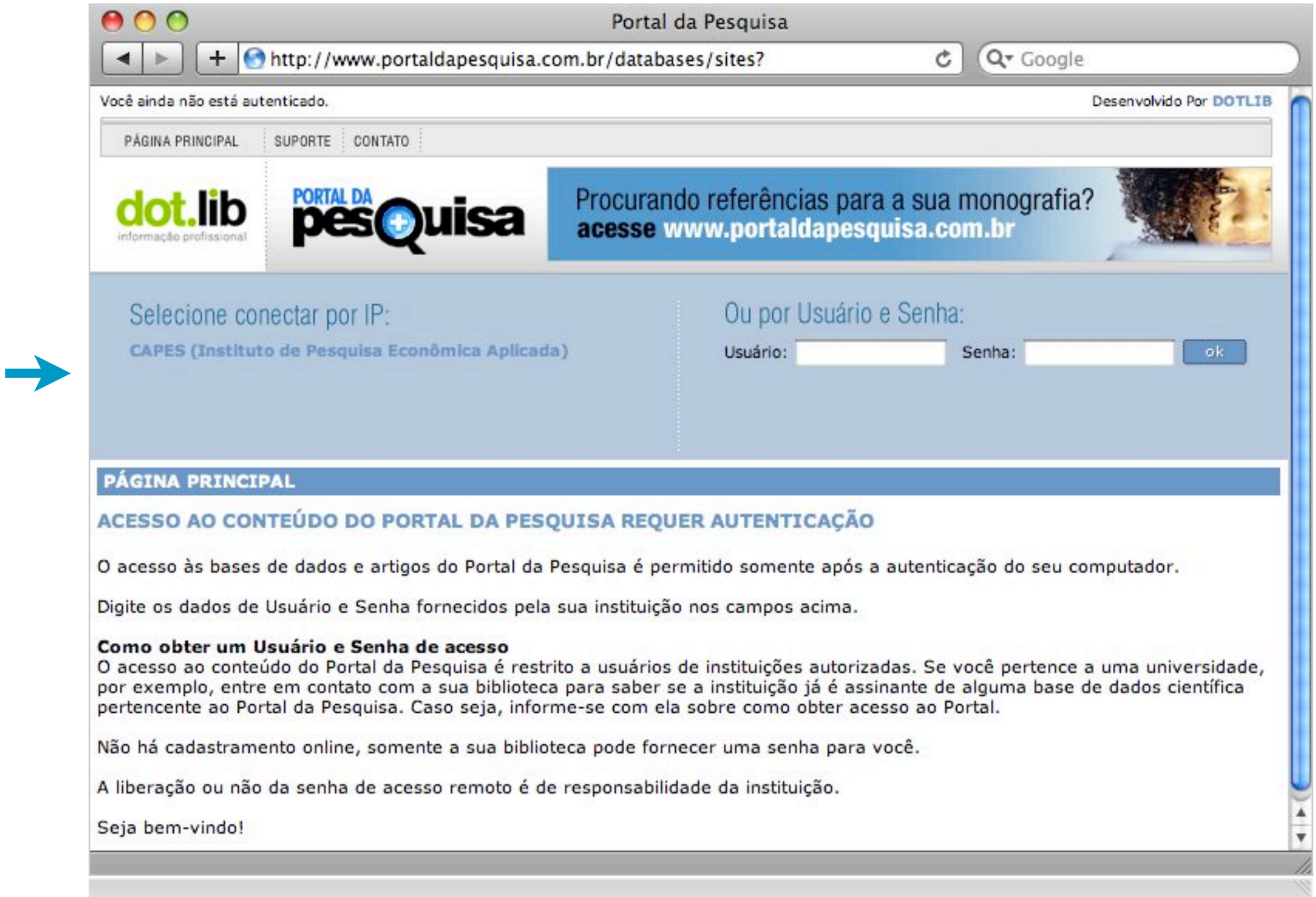

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The Bonus-Driven "Rainmaker" Financial Firm: How These Firms Enrich Top Employees, Destroy Shareholder Value and Create Systemic Financial Instability.

Autor: Crotty, James Unlisted

Publicação: Political **Economy** Research Institute, University of Massachusetts at Amherst, Working Papers , **2009**
2009

Resumo: We recently experienced a global financial **crisis** so severe that only massive rescue operations by governments around the world prevented a total financial market meltdown and perhaps another global Great Depression. One necessary precondition for the **crisis** was the perverse, bonus-driven compensation structure employed in important financial institutions such as investment banks. This structure provided the rational incentive for key decision makers in these firms (who I call "rainmakers") to take the excessive risk and employ the excessive leverage in the bubble that created the preconditions for the **crisis**. This paper presents and evaluates extensive data on compensation practices in investment banks and other important financial institutions. These data show that rainmaker compensation has been rising rapidly, is very large, and has asymmetric properties that induce reckless risk-taking. Since boom-period bonuses do not have to be returned if rainmaker decisions eventually lead to losses for their firms, and since large bonuses continue to be paid even when firms in fact suffer large losses, it is rational for rainmakers to use unsustainable leverage to invest in recklessly risky assets in the bubble. A review of the modest literature on financial firm compensation practices in general and those of investment banks in particular demonstrates that the giant bonuses of the recent past are not efficient returns to human capital--they are unjustified rents. The paper discusses possible answers to the challenging questions: what is the source of rainmaker rents and how are they sustained over time? Answers to these questions can help guide debates over the appropriate regulation of financial markets. They are also necessary inputs to the development of an adequate theory of the "rainmaker" financial firm that can help us understand how these firms were able to maximize the compensation of their

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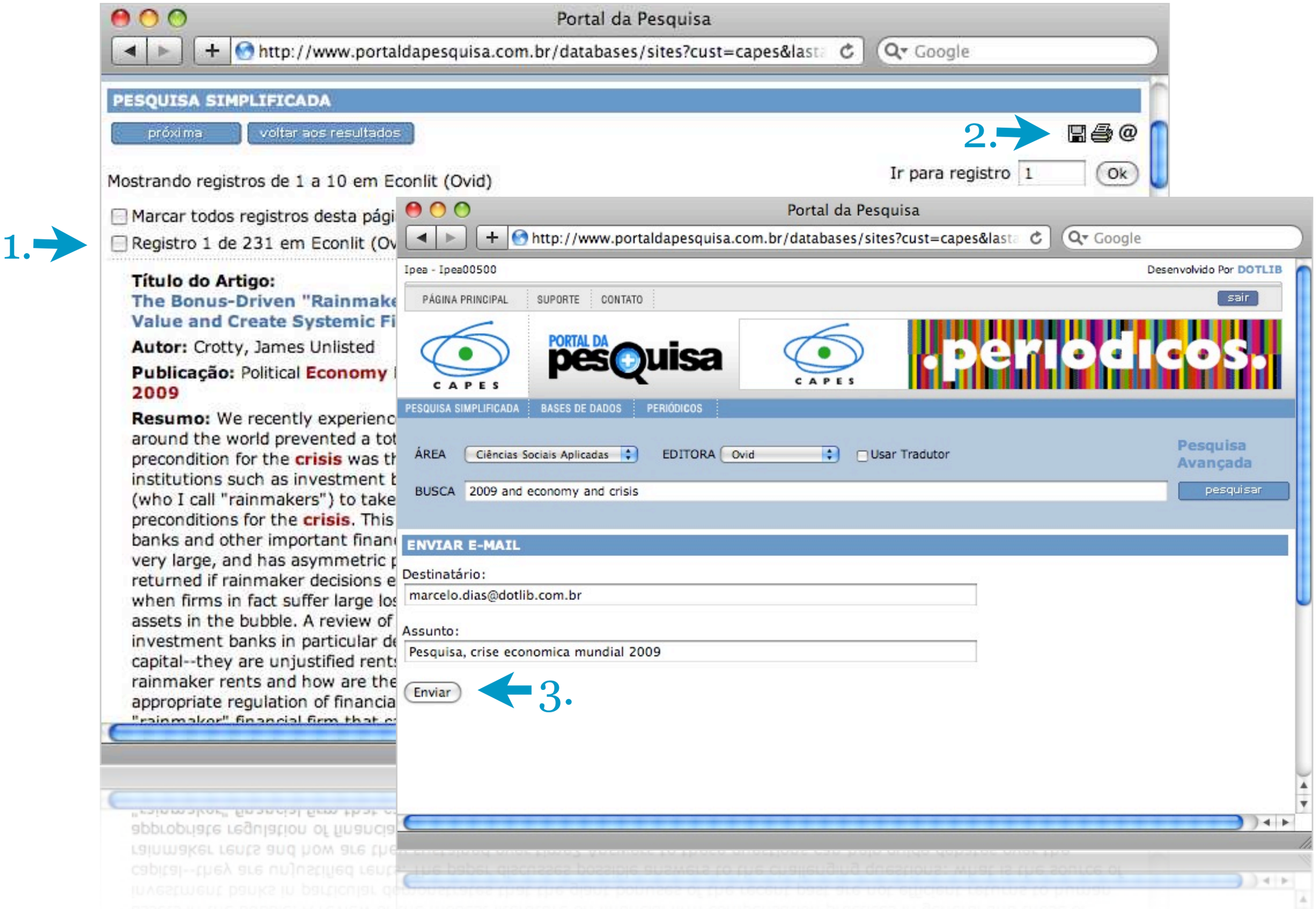

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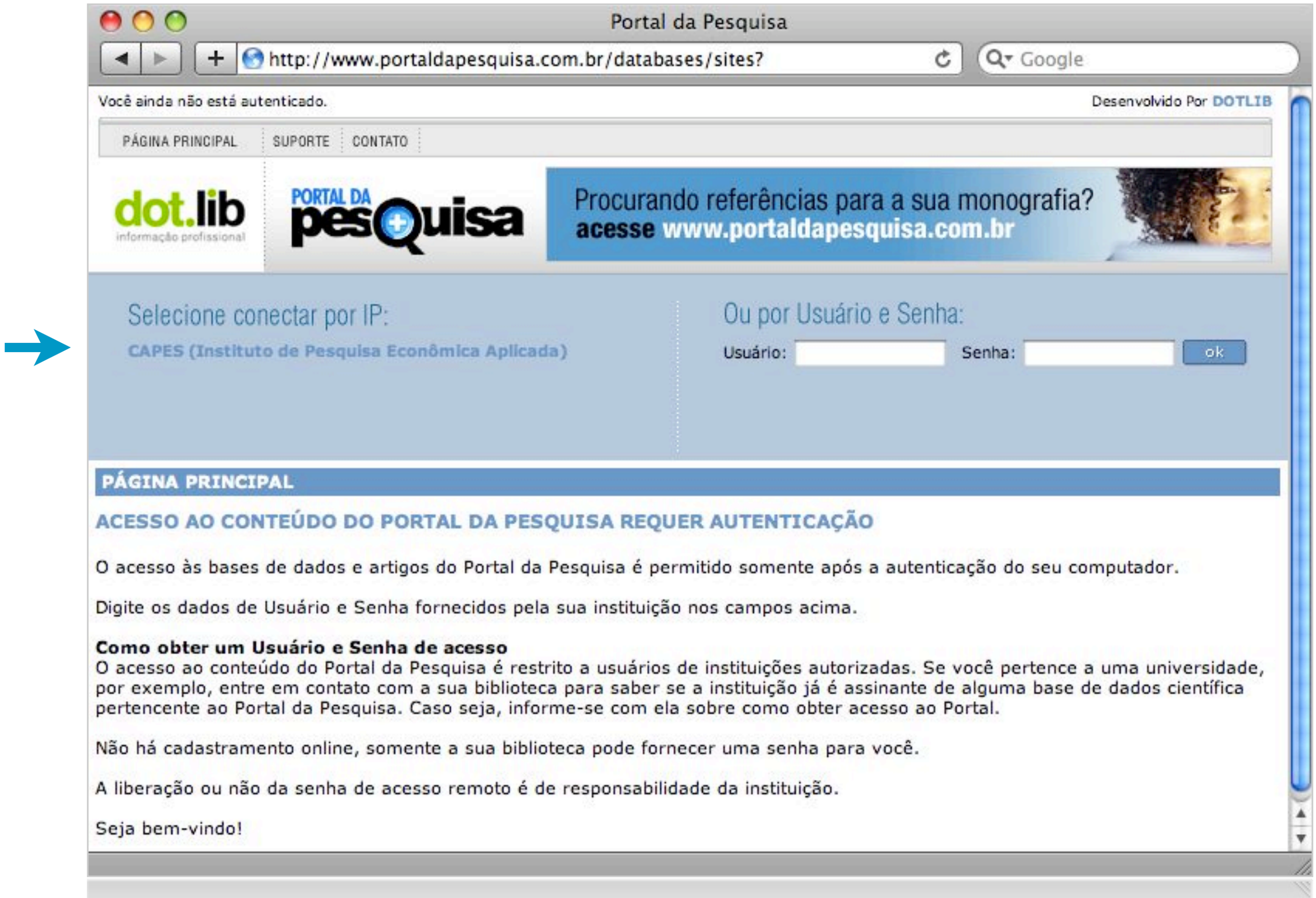

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Introduction

The housing cycle has played a central part in the economic cycle culminating in the Global Financial Crisis (GFC) of 2008. In the US and across most markets, the boom preceding the GFC featured elements common to past booms, namely sharp rises in house prices, some significant increases in housing activity and some deterioration in lending quality.

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Housing and the Global Financial Crisis: US versus Australia

Nigel Stapledon *

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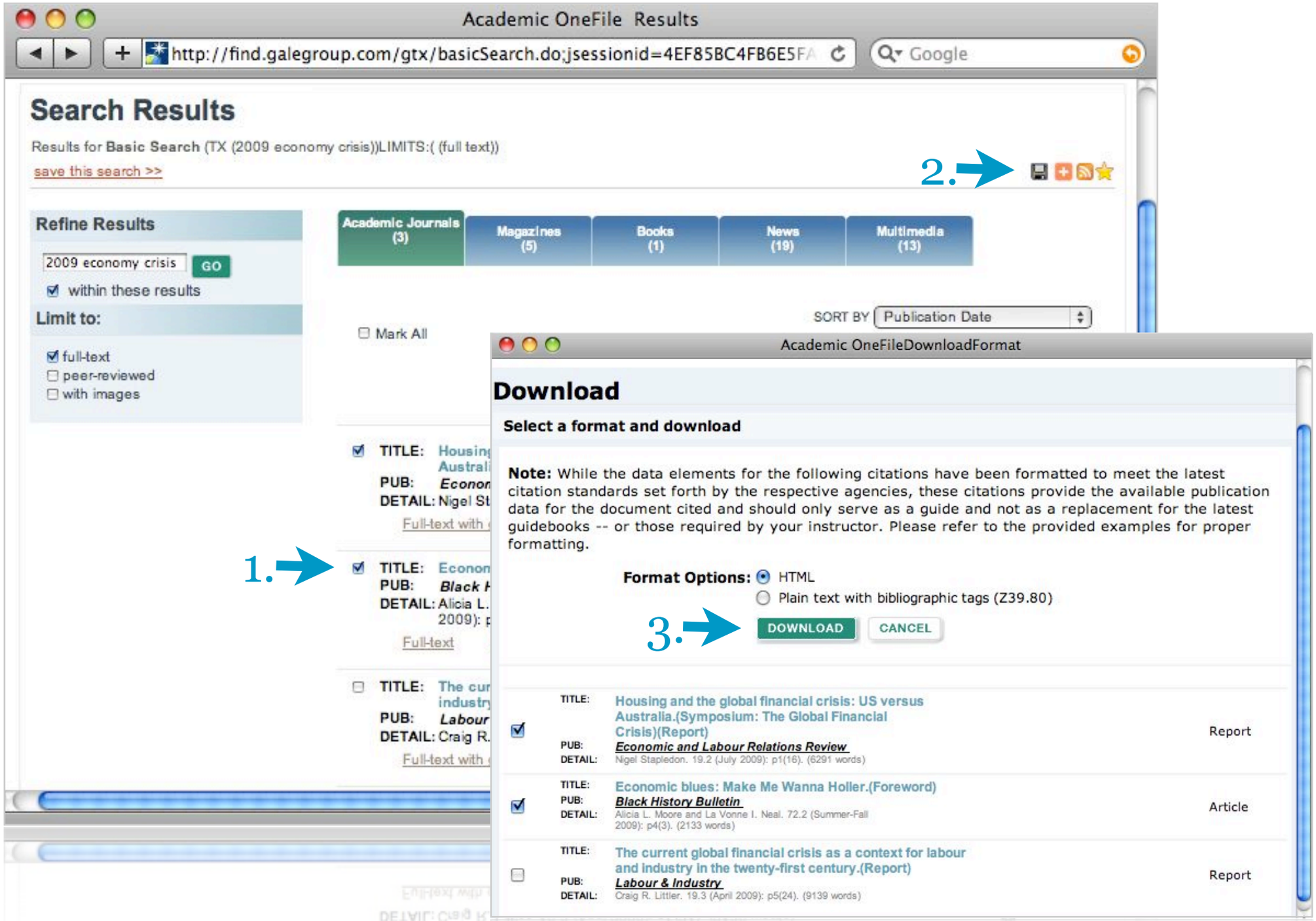

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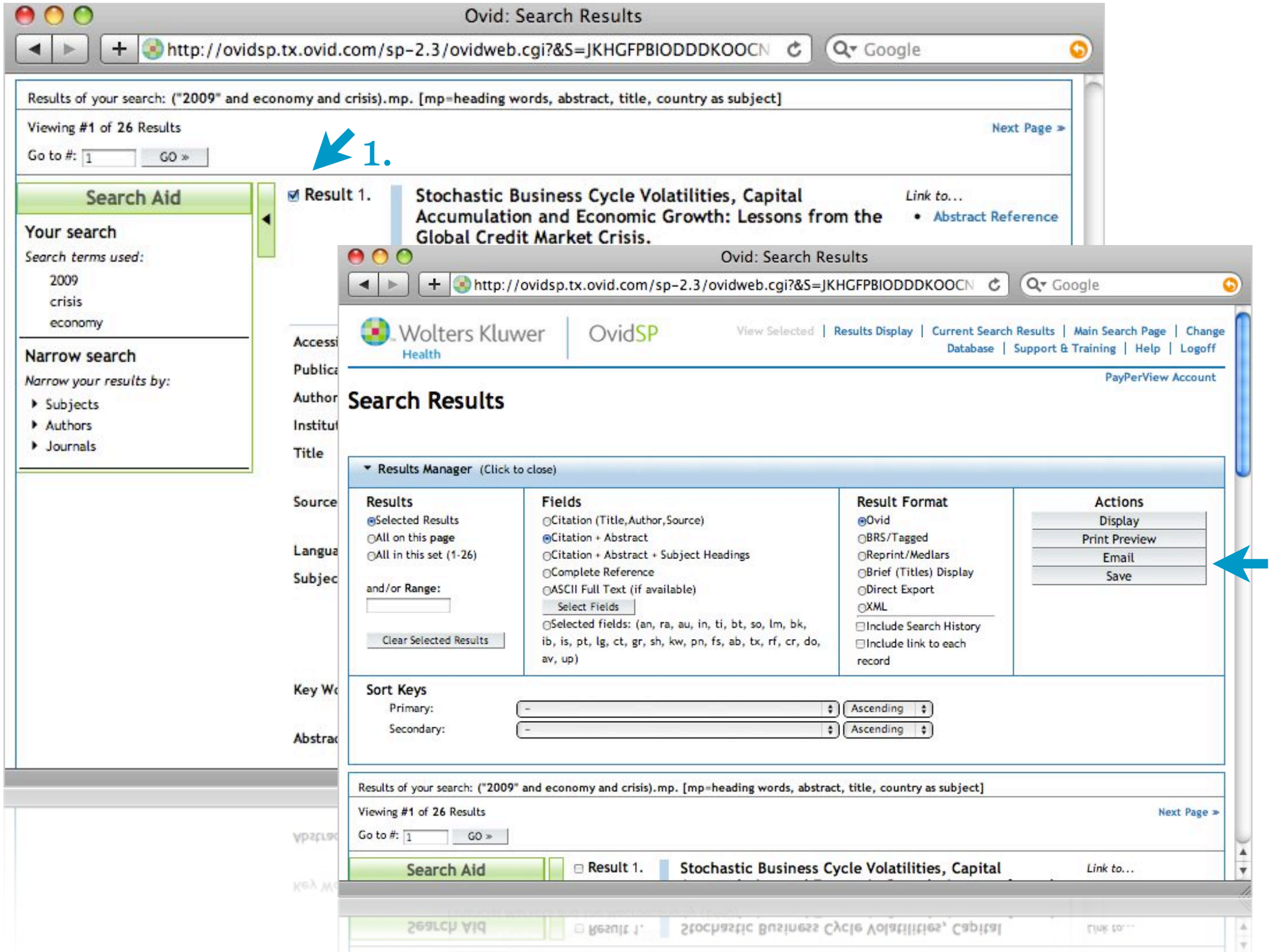

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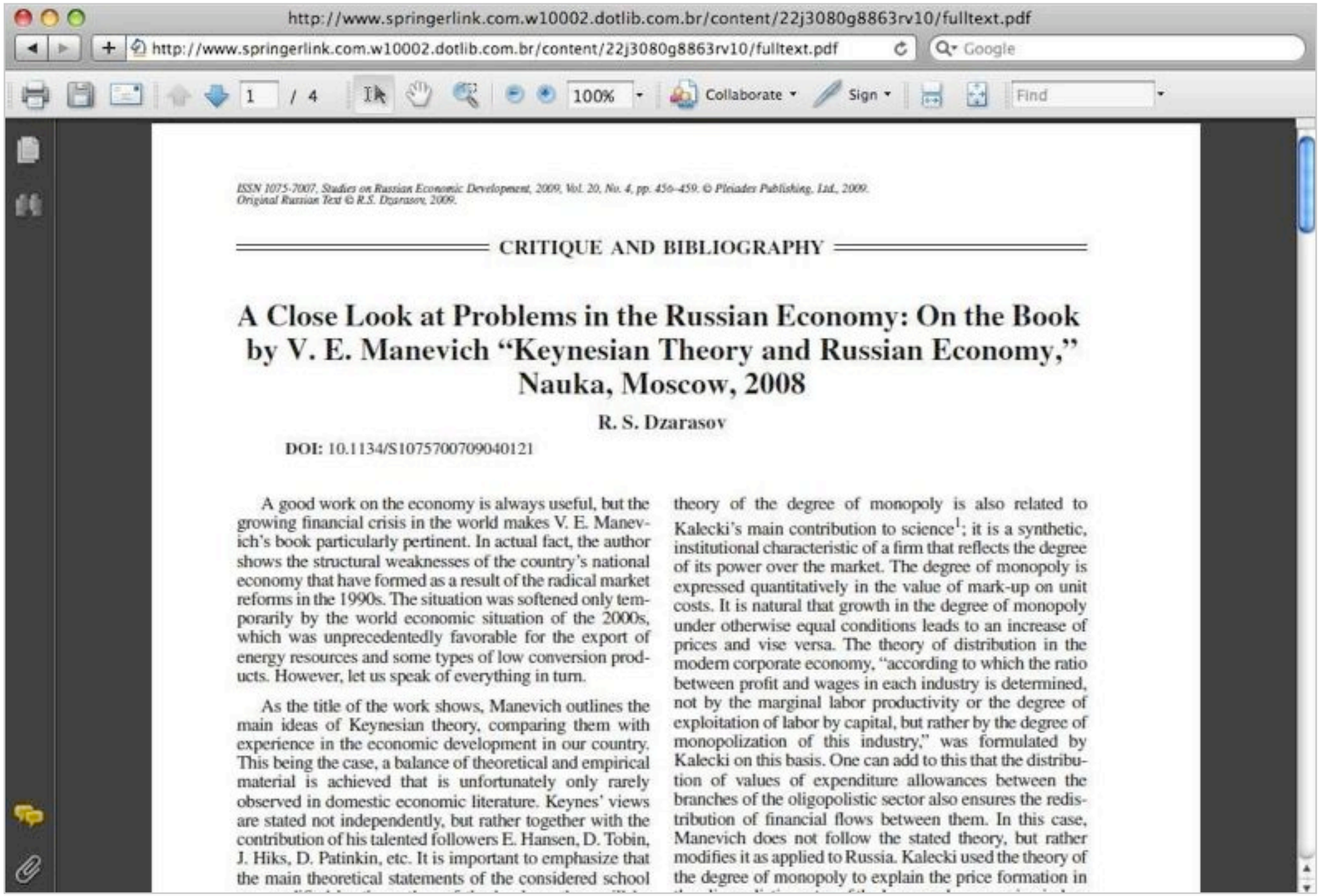

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A Close Look at Problems in the Russian Economy: On the Book by V. E. Manevich "Keynesian Theory and Russian Economy," Nauka, Moscow, 2008

R. S. Dzarasov

DOI: 10.1134/S1075700709040121

A good work on the economy is always useful, but the growing financial crisis in the world makes V. E. Manevich's book particularly pertinent. In actual fact, the author shows the structural weaknesses of the country's national economy that have formed as a result of the radical market reforms in the 1990s. The situation was softened only temporarily by the world economic situation of the 2000s, which was unprecedentedly favorable for the export of energy resources and some types of low conversion products. However, let us speak of everything in turn.

As the title of the work shows, Manevich outlines the main ideas of Keynesian theory, comparing them with experience in the economic development in our country. This being the case, a balance of theoretical and empirical material is achieved that is unfortunately only rarely observed in domestic economic literature. Keynes' views are stated not independently, but rather together with the contribution of his talented followers E. Hansen, D. Tobin, J. Hiks, D. Patinkin, etc. It is important to emphasize that the main theoretical statements of the considered school

theory of the degree of monopoly is also related to Kalecki's main contribution to science[1]; it is a synthetic, institutional characteristic of a firm that reflects the degree of its power over the market. The degree of monopoly is expressed quantitatively in the value of mark-up on unit costs. It is natural that growth in the degree of monopoly under otherwise equal conditions leads to an increase of prices and vise versa. The theory of distribution in the modern corporate economy, "according to which the ratio between profit and wages in each industry is determined, not by the marginal labor productivity or the degree of exploitation of labor by capital, but rather by the degree of monopolization of this industry," was formulated by Kalecki on this basis. One can add to this that the distribution of values of expenditure allowances between the branches of the oligopolistic sector also ensures the redistribution of financial flows between them. In this case, Manevich does not follow the stated theory, but rather modifies it as applied to Russia. Kalecki used the theory of the degree of monopoly to explain the price formation in

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The Abraham Lincoln Center in Chicago

JOSEPH SIRY Wesleyan University

The Abraham Lincoln Center was Frank Lloyd Wright's first large public commission. Wright was chief designer of the project from 1898 until 1903. The client was his uncle, the Reverend Jenkin Lloyd Jones, with other members of Jones's All Souls Church—the leading center of liberal Unitarian religious and civic life in Chicago at the turn of the century. All Souls was a prominent example of a new kind of urban ministry known as an institutional church because of its emphasis

anniversary of the Abraham Lincoln Center in 1955, Wright wrote to its director that "it was my first commission for so large a building. The interior is mine but the exterior belongs to my Uncle J[enkin] Ll[oyd] J[ones] and Dwight Perkins."[2] Although Wright acknowledged that the center as built only partially represented his ideas, the building's history suggests how he first came to terms with the making of architecture on

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